



*Vienna Austria*

## WSEIN TRAINING PROGRAM

Sustainable Community – SESP Program



**INTEGRATIVE SUSTAINABLE SOLUTIONS  
SUSTAINABLE MOBILITY, ENVIRONMENT, ENERGY & COMMUNITY**

[www.wsein.org](http://www.wsein.org)

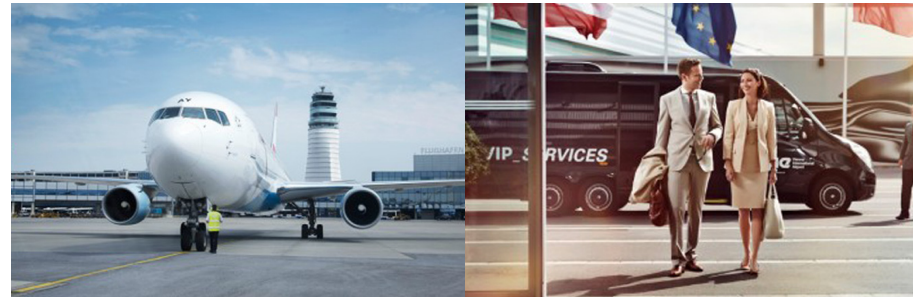


**WSEIN TRAINING PROGRAM**

Arrival

**Pickup service at the Vienna Airport Schwechat****Transfer to the Hotel**

*You will be picked up at the Vienna Airport by the team of WSEIN who carry a welcome sign\*.*

20.00 **Welcome Cocktail in the Hotel Lobby**21.00 **Close**

*\*This service is valid if the accomodation supplied by our organisation was booked.*

## WSEIN TRAINING PROGRAM

1<sup>st</sup> Day Workshop



08.00 Breakfast

Morning Session 9.00 – 12.30

09.00 Registration and Welcome

09.30 Introduction to the Startup Program

09.45 Success Factors for Entrepreneurship

10.15 Questions and Answers

10.30 *Coffee Break*

11.00 What is Sustainability?

12.00 Exercise & Group Forming: Core competences for Entrepreneurs

12.30 *Lunch Break*

### Integrative Sustainable Solutions

MSc. Gökhan YILDIRIM  
President of WSEIN



### Sustainable Community – SESP Program Day 1

Mag. Andrea FENZ  
ECQA Certified Trainer



Afternoon Session 13.30 – 17.00

13.30 Exercise Work in Groups

14.00 Results Presentation in Stand-up Sessions

14.30 The Business Plan for Startups – Basics

15.30 *Coffee break*

16.00 The Business Plan - Financing

17.00 Summary of Day 1

18:00 **Dinner**

22.00 Close

The workshop will be held  
in English language.

**Simultaneous translation services  
will be provided.**



08.00 **Breakfast**

**Morning Session 9.00 – 12.30**

09.00 **Integrated Sustainable Solutions**

10.00 **European Funding Opportunities**

11.00 ***Coffee Break***

11.30 **Innovation Potential**

12.30 ***Lunch Break***

#### **Integrative Sustainable Solutions**

MSc. Gökhan YILDIRIM  
President of WSEIN



#### **Sustainable Community – SESP Program Day 1**

Mag. Andrea FENZ  
ECQA Certified Trainer



**Afternoon Session 13.30 – 17.00**

13.30 **Case Study and Exercise – Define Mission and business field goals working in thematic groups**

14.45 **Results Presentation in Stand-up Sessions**

14.30 **The Business Plan for Startups – Basics**

15.30 ***Coffee break***

16.00 **Risk Management**

17.00 **Summary of Day 2 and end of the training**

18:00 **Dinner**

22.00 **Close**

*Due to unexpected reasons, the organisation has the right to change the program.*

## WSEIN TRAINING PROGRAM

3<sup>rd</sup> Day Excursion



- 07.50 Meeting Point in the Hotel
- 08.00 Transfer to the City of Güssing
- 10.00 Presentation "THE MODEL CITY GÜSSING"
- 11.00 Visiting the Biomass Plant
- 11.30 Visiting District Heating
- 12.00 Visiting District Heating with Solar
- 12.30 Visiting Biogas Plant Strem
- 14.00 Lunch Break & Back to the Hotel

- 17.30 Meeting at the Hotel Lobby
- 18.00 **Dinner**
- 22.00 Back to the Hotel & Close





## WSEIN TRAINING PROGRAM

3<sup>rd</sup> Day Evening Event



20.00 Dinner at a Traditional Viennese Restaurant

**K.u.K. Restaurant Piaristenkeller**

22.00 Close



## WSEIN TRAINING PROGRAM

4<sup>th</sup> Day Cultural Program



10.00 **Cultural Program in the City of Vienna**

**Vienna Sightseeing Tour**

13.00 **Leisure Time**

Shopping Mall Kärtnerstraße in the Inner City  
Traditional Viennese Coffee Houses  
Masterpieces at the famous Museum Belvedere  
Collections of the Kunsthistorisches Museum  
and much more ...



**WSEIN TRAINING PROGRAM**

Departure

10.30 **Check out from Hotel****Transfer to the Vienna Airport***You will be picked up at the Hotel by the team of WSEIN\*.**\*This service is valid if the accomodation supplied by our organisation was booked.*